# INTRODUCTION

## OVERVIEW

A brief description about A CRM applications for schools and colleges

## PURPOSE

ACRM Property managers assist owners in creating budgets, advertise rental properties, qualify tenants, and collect rent.

They also comply with the local landlord and real estate board laws and maintain the property.

# PROBLEM DEFINITION & DESIGN THINKING

## 2.1 EMPATHY MAP



# 2.2 IDEATION & BRAINSTORMING MAP

### Ideation

* It’s very useful for all new learners.
* It’s also known as a locating system
* It’s used for the observing of persons or objects on the move and supplying a timely ordered sequence of location data for further processing

### Brainstorming map



# RUSULT

## DATA MODEL

|  |  |
| --- | --- |
|  | FIELDS IN THE OBJECT |
| OBJ 1 | |  |  | | --- | --- | | FIELD LABEL | DATA TYPE | | School | Tab select | | |  | | --- | | Students | | Tab style | |
| OBJ 2 | |  |  | | --- | --- | | FIELD LABEL | DATA TYPE | | Parents | Tab style | | Phone number | Roll-up summary | |

# TRAILHEAD PROFILE PUBLIC URL

* TEAM LEAD - https://trailblazer.me/id/aselvaraj39
* TEAM MEMBER 1 - https://trailblazer.me/id/akilu2
* TEAM MEMBER 2 - https://trailblazer.me/id/ananc13
* TEAM MEMBER 3 - https://trailblazer.me/id/anitk29

# ADVANTAGES & DISADVANTAGE

### ADVANTAGES

* A CRM advantages include enabling you to focus more on tasks that truly require your attention rather than spending manual resources on routine, mundane tasks.
* Good can save almost of your time by automating these routine tasks.
* Your processes get more efficient faster.

### DISADVANTAGES

* It is missing qualified applicants due to wrong keyword selection.
* Automatic elimination of resumes that software cannot recognize and interpret is another drawback.
* A very effective hiring solution that most of the successful recruiters utilize.

## CONCLUSION

* A CRM application for schools and colleges is a valuable tool for any business looking to streamline its hiring process.
* It is best part of sales force.

# FUTURE SCOPE

* Very high, but it is even higher with the best amalgamation of artificial intelligence and machine learning.